PRINTERON®
PRINT SIMPLY ANYWHERE

PrinterOn connects disparate networks and enables mobile printing to remote hospital locations.

"Before PrinterOn, we were using HP ePrint which didn't meet the printing requirements for a mission critical warehouse management solution. We were losing complete print jobs to simple printer issues such as printers being out of paper. Once we started using PrinterOn, all of these problems disappeared. PrinterOn is very easy to use, works well and allows us to get the job done. It gave us the guaranteed delivery we were looking for."

Benefits & Results

- ☑ PrinterOn's secure printing solution replaced ePrint which didn't meet mission critical printing requirements

- ☑ Users able to print from mobile devices via email printing

- ☑ Printing to remote hospital locations not on the same network

- ☑ PrintConnect devices used instead of expensive VPN lines

- ☑ PrinterOn solution saved Pegasus from developing their own solution which was going to cost 50-100K

PEGASUS
MEDICAL CONCEPTS, INC.

Background

Pegasus is a worldwide leader in storage solutions for healthcare organizations and has multiple distribution centers on three continents and dealers throughout Europe, Asia, and the Americas. They have two offices as well, one in the US and one in Israel.

Challenge

The main objective for Pegasus was to allow users to **print from mobile** devices (using email forwarding) from the Pegasus application to a printer at a hospital which was local, but not on the same network as the users. Before PrinterOn, they started out using HP ePrint but soon found that they were losing print jobs every time the printer jammed or ran out of paper. These jobs could not be restarted so they were constantly losing documents and wasting time waiting for something that was never going to print. The ePrint solution just wasn't meeting their mission critical printing requirements.

Solution

PrinterOn enabled Pegasus with the PrinterOn Hosted **cloud printing solution**. End users print via Pegasus' application which generates an email

that is sent to the unique email address of a printer at the remote location. The document is then rendered and encrypted by the PrinterOn cloud and sent to the Print Delivery Hub. The PrintConnect™ device at the remote hospital location downloads the job from the hub and sends it to the printer where it is automatically printed.

With PrinterOn, Pegasus eliminated the need for other expensive print solutions such as VPN connections (ten times the cost of a PrintConnect) or developing their own solution (50 -100K in development costs). Pegasus can now focus on what they do best, simplifying healthcare materials management with flexible and scalable solutions, knowing that their printing needs are in reliable hands.

www.printeron.com